

## Websites For Federal Contractors

### **Central Contractor Registration (CCR) - <http://www.ccr.gov>**

Central Contractor Registration (CCR) is the primary registrant database for the U.S. federal government. CCR collects, validates, stores, and disseminates data in support of agency acquisition missions. Both current and potential federal government registrants are required to register in CCR in order to be awarded contracts by the federal government.

### **Business Partner Network (BPN) - <http://www.bpn.gov>**

The Business Partner Network website contains vendor databases for use by federal contractors. The BPN is a search mechanism that provides unprecedented views into several key databases across federal agencies.

### **Business Partner Network, Online Representations and Certifications Applications (ORCA)**

**<http://orca.bpn.gov>**

ORCA is an e-government initiative that was designed by the Integrated Acquisition Environment (IAE) to replace the paper based Representations and Certifications (Reps and Certs) process. Using ORCA, contractors can enter their Reps and Certs information once for use on all federal contracts.

### **Federal Business Opportunities (FedBizOpps) - <http://www.fbo.gov>**

This searchable database lists vendors, by specific product or service type, used by government procurers to identify federal contractors.

### **Center for Veterans Enterprise (CVE) - <http://www.vetbiz.gov>**

CVE creates opportunities for veteran-owned small businesses by collaborating with like-minded individuals and organizations who passionately believe that veterans in business continue to serve America!

### **Federal OSDBU Directors Interagency Council - <http://www.osdbu.gov>**

The OSDBU Council works on acquisition methods, issues and strategies; small business program initiatives and processes; and small business related outreach events that permit their respective agencies to increase their utilization of small businesses as prime and subcontractors to meet their annual requirements for services and goods. Contact information for each OSDBU member is listed on this site.

### **Government Contractor Resource Center - <http://www.govcon.com>**

A vertical-markets marketplace for industry professionals, where you will find the latest news, product offerings and industry updates. Free newsletter available.

### **General Service Administration (GSA) - <http://www.gsa.gov>**

GSA serves as the acquisition and procurement arm of the federal government, offering equipment, supplies, telecommunications, and integrated information technology solutions to federal agencies so that the agencies can focus on doing what they do best—serving the public.

### **Department of Defense Office of Small Business Programs - <http://www.acq.osd.mil/osbp/>**

The Office of Small Business Programs in the Department of Defense provides information on the products integral component of Entrepreneurial Development's network of training and counseling services.

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and services purchased by DoD and the names and locations of the agencies that purchase each commodity or service. DoD small business specialists can assist you on how to market to the DoD.

### **Defense Logistics Agency (DLA) - <http://www.dla.mil>**

The Defense Logistics Agency is the Department of Defense's largest logistics combat support agency, providing worldwide logistics support in both peacetime and wartime to the military services as well as several civilian agencies and foreign countries.

### **DoD Procurement Technical Assistance Centers - <http://www.dla.mil/db/procurem.htm>**

PTACs provide technical assistance to businesses that want to sell products and services to federal, state, and/or local governments.

### **U.S. Small Business Administration - <http://www.sba.gov>**

The U.S. Small Business Administration (SBA) aids, counsels, assists, and protects the interests of small businesses in order to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. Small business is critical to our economic recovery and strength, to building America's future, and to helping the United States compete in today's global marketplace. The SBA helps Americans start, build, and grow businesses.

### **SBA Government Contracting - <http://www.sba.gov/aboutsba/sbaprograms/gc/index.html>**

The SBA Office of government contracting works to create an environment for maximum participation by small, disadvantaged, and woman-owned businesses in federal government contract awards and large prime subcontract awards. GC advocates on behalf of small business in the federal procurement world.

### **SBA Office of Veterans Business Development - <http://www.sba.gov/aboutsba/sbaprograms/ovbd/index.html>**

The mission of the Office of Veterans Business Development is to maximize the availability, applicability and usability of all administration small business programs for veterans, service-disabled veterans, reserve component members, and their dependents or survivors.

### **SBA Hire Vets First - <http://www.hirevetsfirst.gov/smallbizown.asp>**

SBA Office of Veterans Business Development offers programs and services specifically for veterans, service-disabled veterans, and Reserve and National Guard small business owners.

### **U.S. Small Business Administration Training - <http://www.sba.gov/training>**

Veteran entrepreneurs interested in government contracting should take the free course, *Business Opportunities: A guide to Winning Federal Contracts*, which outlines how to participate in federal contract programs. The 30-minute program focuses on the contracting process and includes links to more than 40 websites.

### **SBA Contracting Opportunities - <http://www.sba.gov/contractingopportunities/index.html>**

A wide scope of information is here to help small businesses get government contracts: *Understand the*

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*Basics, Get Started, Pursue Opportunities, Resources, and a Glossary.* There is also information for government contracting offices: Regulation & Policy, Size Standards, and Resources. You should also become familiar with these.

### **SBA Small Business Development Centers - <http://www.sba.gov/sbdc>**

SBDCs offer one-stop assistance to individuals and small businesses by providing a wide variety of information and guidance in central and easily accessible branch locations. The program is a cooperative effort of the private sector, the educational community, and federal, state, and local governments and is an integral component of Entrepreneurial Development's network of training and counseling services.

### **SBA Women's Business Centers - <http://www.sba.gov/services>**

The Office of Women's Business Ownership (OWBO) exists to establish and oversee a network of Women's Business Centers (WBCs) throughout the United States and its territories. Through the management and technical assistance provided by the WBCs, entrepreneurs, especially women who are economically or socially disadvantaged, are offered comprehensive training and counseling on a vast array of topics in many languages to help them start and grow their own businesses.

### **SBA Small Disadvantaged Business Certificate 8(a) -**

**<http://www.sba.gov/aboutsba/sbaprograms/8abd/>**

The 8(a) certification program was developed to be responsive to the needs of small businesses, owned and controlled by economically and socially disadvantaged individuals, who are seeking business development assistance to help them enter the economic mainstream.

### **HUBZone Certification Program - <http://www.sba.gov/hubzone>**

The HUBZone certification program was developed to promote job growth, capital investment, and economic development to historically underutilized business zones, referred to as HUBZones, by providing contracting assistance to small businesses located in these economically distressed communities.

### **FedWorld - <http://www.fedworld.gov>**

FedWorld.gov is a gateway to government information. Managed by the National Technical Information Service (NTIS), an agency of the U.S. Department of Commerce, it serves as the online locator service for a comprehensive inventory of information disseminated by the federal government. This service assisted agencies and the public in electronically locating federal government information, both information housed within the NTIS repository and outside of NTIS.

### **Federal Marketplace - <http://www.fedmarket.com>**

Federal Marketplace provides extensive training in the nuances of doing business with the federal government. It is the most comprehensive government contracting resource in the industry. Their free web site content includes weekly newsletters on GSA Schedules, proposal writing, and federal sales.

### **Acquisition Central - <http://www.arnet.gov>**

Designed for the federal acquisition community and the government's business partners, this site lets you

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access shared systems and tools to help you conduct business efficiently. It is hosted by IAE (Integrated Acquisition Environment), the E-Gov Initiative that is streamlining the federal acquisition process. Acquisition Central is here to help every member of the acquisition community by providing one website for all things acquisition -- regulations, systems, resources, opportunities, and training.

**Acquisition Central, Forecasts - [http://acquisition.gov/comp/procurement\\_forecasts/index.html](http://acquisition.gov/comp/procurement_forecasts/index.html)**

Using this searchable database, you will have access to the upcoming contracts and all other information about contracts for each government agency.

**Office of Management and Budget's Office of Federal Procurement Policy (OFPP) - <http://www.whitehouse.gov/omb/procurement>**

The federal government spends approximately \$530 billion annually for a wide range of goods and services to meet mission needs. The Office of Federal Procurement Policy (OFPP) in the Office of Management and Budget (OMB) plays a central role in shaping the policies and practices federal agencies use to acquire the goods and services they need to carry out their responsibilities.

**Office of Small and Disadvantaged Business Utilization - <http://www.osdbu.gov/offices.html>**

This website lists the contact information for each Office of Small and Disadvantaged Business Utilization (OSDBU) office for every government agency, including Individual Subcontracting Representatives and Mentor-Protégé representatives, as available.

**Virginia Procurement Opportunities (eVA) - <http://www.eva.state.va.us>**

eVA is a web-based purchasing system used by the government of the State of Virginia. State agencies, colleges, universities and many local governments use eVA to announce bid opportunities, invite bidders, receive quotes, and place orders for goods and services. Note: Each state has its own specific purchasing system.